SANLORENZO

Welcome Package

PRICE LIST /AFLOAT & ASHORE SERVICES



Sanlorenzo Spa
Sede Legale e Direzione Generale

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1.0 SHIPYARD SERVICES		
1.1 Shipyard Technical shipyard Logistic Cost		**Unit price €**
Price for mooring alongside		
Vessel from 40 to 50mt	day	220,00
Vessel from 50 to 60mt	day	320,00
Vessel from 60 to 70mt	day	420,00
Mooring alongsIde price per day , services and consumptions excluded. Service confirmation subject to availability upon under confirmation.		
1.2 Hard standing		
Vessel from 40 to 50mt	day	300,00
Vessel from 50 to 60mt	day	350,00
Vessel from 60 to 70mt	day	400,00
1.3 Berth price		
Vessel from 40 to 50mt	day	150,00
Vessel from 50 to 60mt	day	250,00
Vessel from 60 to 70mt	day	350,00
1.4 Extra diver assistance if deemed necessary, to be charged on balance	each	350,00
1.5 Shipyard services -Marina , Hardstanding and Internal Drydock		
shore power service 400c-125A - Hook n°1 socket	each	150,00
1.6 EL energy consumption KWh average consumption as indicated on the electricity column on the quay . The energy will be quoted in reference of the PUN **(0,25 €)** index and will be comunicated every 25th of the month	day	to be quoted
Metered power supply: notes: - due to cost fluctuations, this price will then be subject to possible quaterly variations. - any fluctuation in the cost of electricity will be communicated by the 20th of the month and will be applicable from the 1st of the following month.		
1.7 Fresh water consumption: price per cubic meter consumption indicated on the column on the quay	mc3	**5,00**
1.8 Waste disposal - PAY ATTENTION		
-waste management and disposal for non-dangerous and daily rate - recyclable materials	day	35,00
- **Dangerous and recyclable materials**	**day**	**to be quoted**

Please inform our office before to make the disposal of the dangerous materials (oil – paints – solvent – sawdust – emulsion….)

NB: FOR ANY WRONG WASTE DISPOSAL A FINE MAY BE APPLY

1.9 BLACK WATER DISPOSAL		
Connection to the shipyard's system *(if possible and available)*	*On balance*	
Disposal charge *(regardless of the use and/or presence on board)*	**€/day**	**€ 21,00**
Connection to the tank by piping and flange	*On balance*	
Black water tanks emptying and disposal	*On balance*	

1.10 DISPOSAL OF OILY EMULSIONS AND BILGE WATERS	**€/day**	**€ 185,00**
Special waste disposal	**to be quoted**	
Sewage 3000lt tank – yacht ashore- hook	**€/each 200**	
Sewage 3000lt tank disposal – yacht ashore	**€/each to be quoted**	

1.11 CUSTOMS AND SHIPPING EXPENSES*	
-Declaration of Vessel's arrival -Jet skies -Declaration of Vessel's departure	*545,00

1.12 SHIPYARD GENERAL AND CREW SERVICES:*	
-Gate authorization request -Security and access control -Safety documents issuing and updating -Crew parcels receipt and on board communication	*1.500,00

This cost is limited to the ordinary maintenance activities performed by the crew, the waste has to be collected and divided in the dedicate area in shed A (indicate on the door)
-if the vessel has between 5 and 15 direct contractors or day workers, the applied price will be increased by 25,00€/day
* note: to calculate at the end of the shipyard's period: una tantum

2.0 HOURLY RATES OF YARD PERSONNEL		
Cleaning and general labour	€/hour	53,00
Standard ship painting (anticorrosion)	€/hour	60,00
Engineer,fitter, steel carpenter & pipe worker	€/hour	72,00
Yacht painter,wood joiner	€/hour	72,00
Inox and alloy carpenter,electrician,shipwright	€/hour	72,00
Skilled workers with use of workshop tools	€/hour	75,00
Service on engines & ship systems with approved shipyards technicians:		
-mechanical	€/hour	90,00
-electrician	€/hour	96,00
Hydraulic technician	€/hour	75,00
Software and electronic technician (monitoring system , PMS)	€/hour	105,00

2.1 TRANSFER COST:		
1 Technician within Mediterranean Sea	€/day	1.000,00
1 Technician outside of the Mediterranean Sea	€/day	1.500,00
NB: (trip/food and accomodation are not included)		

* Project manager and foremen of in house departments- Dedicated project manager an foreman of in-house departments - to be applied in case of design or consultancy service or works to be performed in T&M or with Owner's contractors - 120,00 €/hour.
* Project assistant free of charge

2.2 OVERTIME HOURLY RATES

35% for the fisrt 2 hours
50% on Saturday/Sunday/National and Local holidays

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3.0 LIFTING EQUIPMENT		
Forklift with driver (minimum 1 hour)	**€/hour**	**€ 100,00**
Cherry picker JLG 1080 with driver only (minimum 1 hour)	**€/hour**	**€ 125,00**
Electric JLG 2033E3 scissor lift without driver	**€/hour**	**€ 40,00**
	€/day	**€ 240,00**
3.1 CLEANING UNDER VESSEL		
Not Dangerous garbage collection and disposal	**€/day**	**€ 35,00**
3.2 DIVING ASSISTANCE		
Anchor recovery and repositioning	**€/intervention**	**€ 785,00**
Haul-out and launch support (with 4 divers, 2 dive supervisors and support boats)	**€/intervention**	**€ 785,00**
Underwater hull cleaning (according to surface area and fouling)	**€/intervention**	**from € 2.000,00 to € 3.570,00**
Removal and reinstallation of anchors and anchor chains with barge support	**€/intervention**	**€ 1.715,00**
Extra operations – hourly rates (mooring line relocation, recovery and reinstallation of mooring lines, installation of sea inlet plugs, underwater video inspections, etc.)		
Diver	**€/hour**	**€ 115,00**
Dive supervisor	**€/hour**	**€ 90,00**
Support RIB	**€/hour**	**€ 30,00**
3.3 CRANES		
Crane up to 45 tons, with driver (minimum 1 hour)	**€/hour**	**225,00**
Bridge crane 3.2 tons, without driver	**€/hour**	**50,00**
Bridge crane 5.0 tons, without driver	**€/hour**	**50,00**
Delivery and collection of the crane/cherry picker in the shipyard	**€/each**	**170,00**
3.4 HARD STANDING TENDER - JETSKI		
Blocking & Hard standing of n°1 tender in open shipyard area (crane service not included)	**€/month**	**400,00**
Hard standing of n°1 jetski in open shipyard area (crane service not included)	**€/month**	**200,00**

4.0 STORAGE		
Open Air storage (monthly rate/Programma Mare)	**€/m2**	**13,00**
Covered storage (monthly rate/Programma Mare)	**€/m2**	**25,00**
Pallet storage (monthly rate/Programma Mare)	**€/pallet**	**29,00**
Overall dimensions are calculated adding 1 meter to the actual width and length. Minimum dimension considered : 1 meter.		
Movement and transport during storage	**€/m2**	*on balance*
Shipyard warehouse storage € 7/day	**€/m2**	**40,00**

5.0 CONTAINER RENTAL		
20ft container in the shipyard area (subject to availability)	**€/month**	**400**
Rental of n°1 mobile cold store in open shipyard area (crane service not included) (*if available)*	**to be quoted**	
OFFICE RENTAL (*inclusions: security services, Wi-fi, printer , office furniture)*		
Small office (*if available)*	**€/month**	**300,00**
Medium office (*if available)*	**€/month**	**400,00**
Large office (*if available)*	**€/month**	**500,00**

8.0 WARRANTY CONDITIONS : CHANGE ORDER/OFFER

Each offer issued does not include any other intervention/modification, material and extra works not expressly mentioned and/or different than normal intervention and / or necessary due to unforeseen and /or unexpected circumstances , which shall be estimated apart.

In case of delay, stand-by, interruption and/or any other impediment, due to logistic, organizational , technical and any other kind of reason, beyond our responsibility, which may cause in increase of the working time schedule and of the entity of the works, additional costs shall be estimated apart.

The warranty on the technical activities provided is 12 months from the commissioning and delivery of the plants.

The reference document for the starting point of the warranty will be our contractor technical report and equipment delivery to the ship or yard regardless of the date of ship delivery to the owner.

Warranty terms of maintenance activities are provided by each supplier/company involved.

Technical interventions of third parties not expressly authorized by our contractor will automatically cancel the warranty. In such circumstance the successive participations will , for therefore , be trained according to the prevailing standard rates in the moment of the application.

In case of translation conflict, the italian version shall prevail.